

# KOOKABURRA EDUCATIONAL RESOURCES

## YOUR PARTNERS IN EDUCATION



**Kookaburra**  
*Educational Resources*



## Company Profile

Kookaburra Educational Resources is one of Australia's largest wholesale Educational suppliers. Founded by a Teacher in 1989, Kookaburra is a private, 100% Australian owned and operated company. We service the education market nationally across early childhood, primary, secondary and tertiary markets and provide complete solutions for our clients. We choose to supply only the highest quality products and offer a selection of some of the world's largest brand-names.

Kookaburra's catalogue of educational products is extensive and impressive. We supply products across a wide range of categories including office and stationery, art and craft, audio visual, learning aids, robotics and STEM, primary and secondary books, sport, and display and interactive solutions such as touchscreens and panels.

With a constantly growing team, we're well positioned to provide great service, support and with significant buying power to deliver results to our valued customers.

## What We Offer

Kookaburra offers comprehensive solutions for your Student Resource Requirements, managing everything from initial scoping and product advice to delivering tailored solutions that meet your school's and students' specific needs.

### Consultation and Customised Solutions

Recognising that student resource needs vary, we provide expert, personalised advice to ensure optimal support for your school community.

### Sourcing Specialists

Beyond traditional supplies like pens and books, Kookaburra simplifies back-to-school preparations by consolidating diverse student requirements. From earplugs to aprons, we streamline your purchasing process, reducing invoices and suppliers.

### Unrivalled Investment

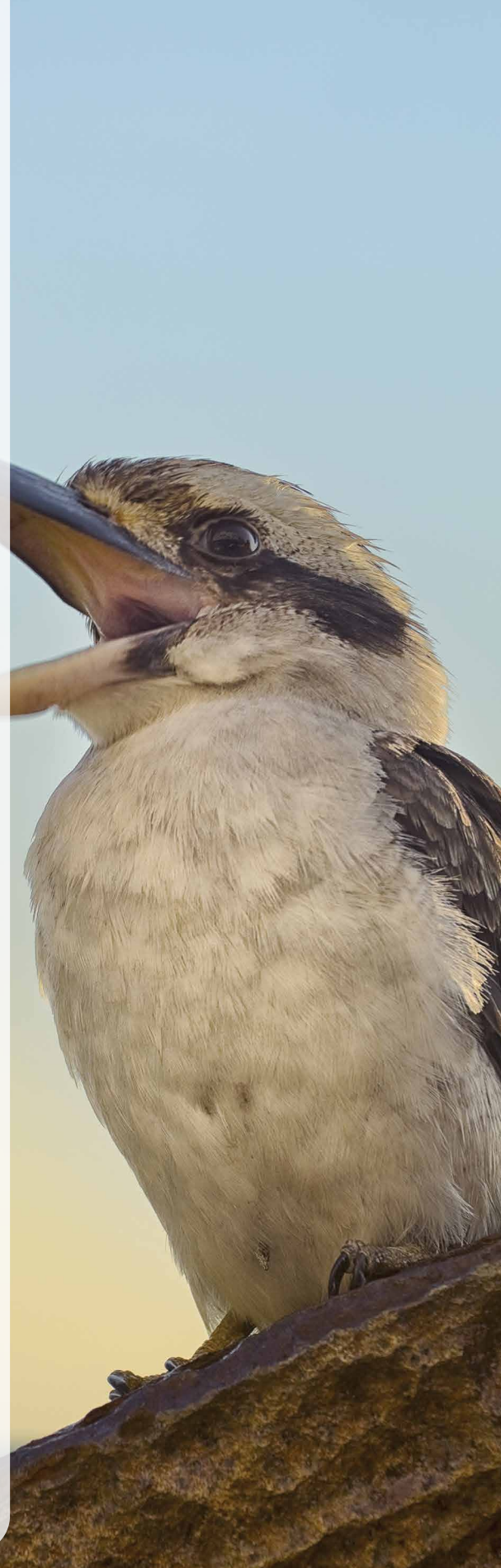
With significant investments in sorting infrastructure and cutting-edge software, Kookaburra ensures seamless scalability without compromising order turnaround times.

### Delivery Options

We offer flexible delivery solutions tailored to your requirements—whether to site, classroom, or home. Discuss your needs with us for the best delivery experience.

### Service and Support

All Kookaburra-supplied products come with manufacturer-backed warranties, guaranteeing peace of mind. We prioritise your satisfaction with ongoing support via phone, web, or in-person post-order placement.



## Proudly Australian

We are proud to be Australian owned and offer as many products from other Australian companies where possible.







## Government Contract and Preferred Supplier Agreements

Kookaburra is an approved supplier for the NSW Department of Education Educational Resources Contract.

Kookaburra is an approved supplier for the NSW Whole of Government (W.O.G.) Multimedia Solutions Contract 278.

Kookaburra is an approved supplier for the QLD DoE QEDSOA-71789-11 Provision of Interactive Solutions.

Kookaburra is an approved supplier for the QLD - DETSOA 65864 – Provision of Classroom Resources.

Kookaburra is an approved supplier for the Australian Whole of Government (W.O.G.) Hardware Market Place DTA-ICT134.

Kookaburra has been approved on the Advanced Registration Supplier List for the Prequalification Scheme: ICT Services SCM0020.

## MAJOR BRANDS INCLUDE



# WHAT OUR CUSTOMERS ARE SAYING

Roxburgh Rise Primary School made the move to Kookaburra for 2021 for our back to school student supplies.

With 800 students, **we received a perfect delivery**, no back orders and under the watchful eye of our account manager Leanne McAleese and state manager Dean Charge.

We are happy to support an Australian Company who has proven they can be competitive amongst suppliers.



*Tracey Dage*

Roxburgh Rise Primary School



We chose Kookaburra to be our supplier for all our 2022 Back to School orders as they **provided the best quotations of all companies approached**.

Our orders were delivered on time before the end of the 2021 school year, with the State Manager, Dean Charge, being on site to assist with the multi-point delivery.

Due to COVID we had a few issues with delivery and provision of some products, however Dean bent over backwards to ensure that the teachers and students at Aspendale Gardens Primary School were happy with their products.

*Annie Low*

Aspendale Gardens Primary School



We used Kookaburra as our supplier for all our back to school student stationery for 2021.

Our account manager Deb Hunter made the process of ordering and delivery seamless.

We are very happy with the quality and price of the products ordered.

**We will definitely be using Kookaburra in the future** for all our stationery needs.



*Bianca McSparron*

Torquay Coast Primary School



Our school chose Kookaburra for our Back to School supplies, to conveniently include parents in the process of their children's 'Ready-to-Learn' needs.

Feedback was well received as **easy to use online ordering via the Parent Portal**, great priced items, and easy option of having their order delivered directly to school or home.



*Ebony Anderson*

Lara Lake Primary School



We chose Kookaburra for our Back to School supplies for 2022. They not only provided us with brands that our staff were familiar with but did so at competitive prices.

**The ordering process was made easy** by Dean Charge who kept in constant contact and ensured the whole process was painless.

*Jeannine Johnston*

St John's Primary School



The parents found the on-line parent portal easy to use and all the **student supplies were delivered to our school in year levels which made it very easy** for us to distribute to students.

We have been extremely happy with the whole Back to School process this year and would recommend Kookaburra to any school who are looking for a company that is supportive to their needs.

*Julie Rieck*

Lethbridge Primary School



This was my first experience ordering the stationery for my primary school and the first time we used Kookaburra as our supplier. Leanne was extremely helpful and accommodating, by providing multiple quotes, dealing with changes to quotes, answering questions and checking into items for me. All whilst working around stock delivery delays/shortages and a lockdown.

**Nothing was ever problem, which was very reassuring.**

*Kate Ryan*

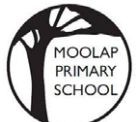
Holy Spirit Community School



Moolap Primary School used Kookaburra for our back to school items this year. **The process ran really smoothly from ordering through to an early delivery** and minimal back orders. Any discrepancies were easily dealt with. The opportunity to have a rep that is easy to deal with and often visits the school is an added bonus. Deb Hunter has been a pleasure to work with and nothing is ever too much trouble.

*Dawn Arlow*

Moolap Primary School



We used Kookaburra for the first time in 2022. The order arrived on time, was in great condition, materials were high quality and the **customer service and communication were fantastic**. Highly recommend!

*Kerry Sorenson*

Crib Point Primary School and Perseverance Primary School



Our first experience ordering Back to School packs with Kookaburra was very positive. Leanne stepped our team leaders through the Back to School ordering process, supporting them to create accounts, place orders and (importantly for schools) save money. From ordering to delivery, Leanne and **Kookaburra kept us in loop with order processing and delivery arrival times**. Even with Australia's distribution network interrupted by the challenges of COVID, Leanne always ensured our delivery was a priority.

*Sam Fleming*

Yarrambat Primary School







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*Educational Resources*



# Back-to-School

**BULK ORDERING | STUDENT PACKS | CLASSROOM RESOURCES**

## Save Time. Save Money. Simplify Back-to-School.

Let Kookaburra take care of all the details and simplify Back-to-School for you! We offer a fully customisable Student Pack service with tailor-made Packs to suit every individual requirement as well as Bulk ordering for Back-to-School resources and items packed in class or year levels.

- Save time and money by organising all your Back-to-School resources with one specialist education supplier.
- Remove the complexity of administration work by engaging Kookaburra for all your resource requirements.
- A unique solution for Back-to-School with customised inclusions specifically for your students and their parents.
- High-quality products at competitive prices.
- Secure online ordering of Student Packs through the Kookaburra website. Easy ordering and payment collection. No cash-handling.
- A highly skilled sales team who can assist you in product selection and the entire ordering process.
- Fantastic sales and customer service support to assist both teachers and parents with any enquiries.
- Kookaburra has taken a stance on single use plastics, and this year all packs will be boxed in bio-degradable environmentally friendly packaging.



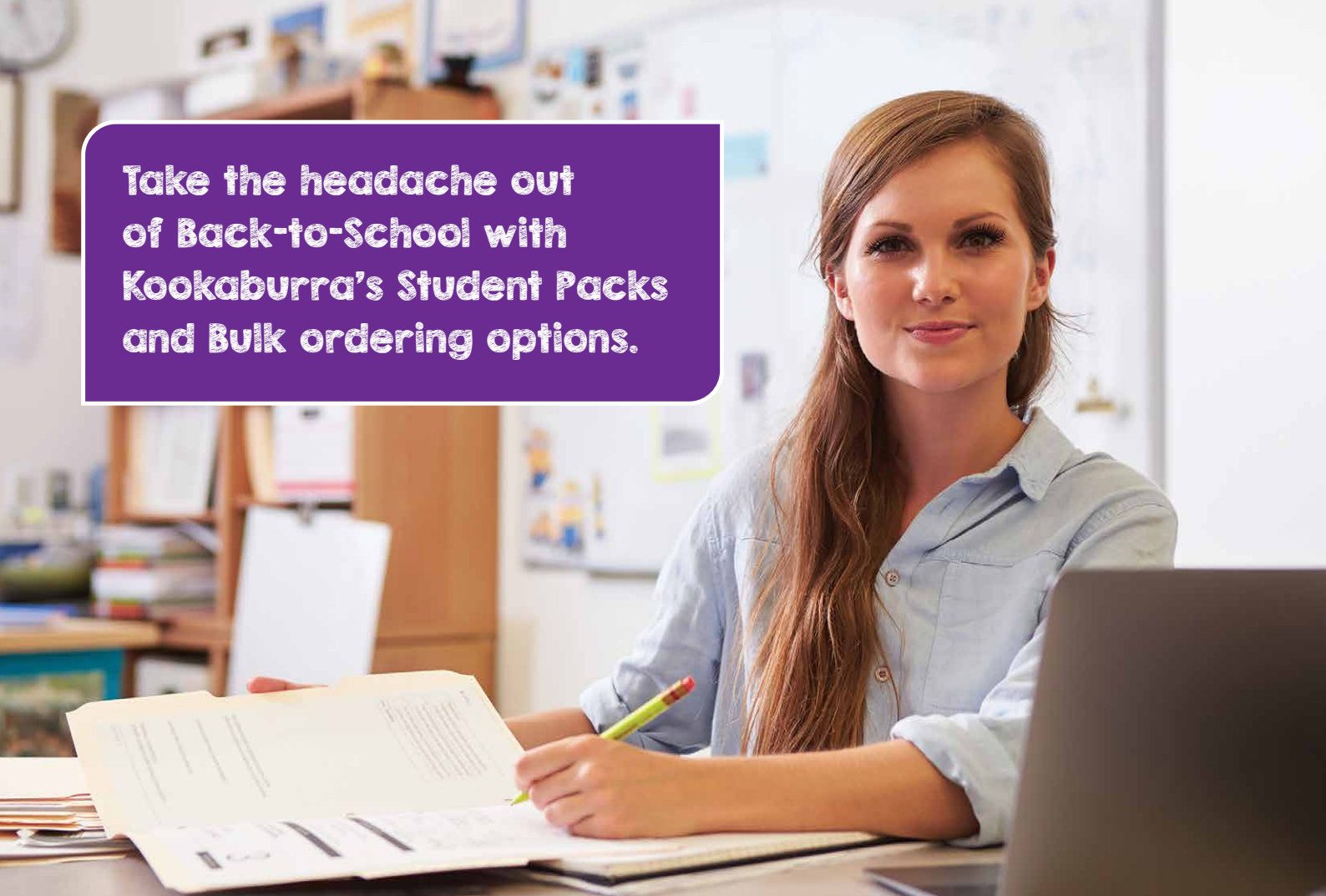
**97.8%** of customers surveyed would recommend us to another school!\*

**PayPal** is now available#  
PAY IN 4

\*Based on Kookaburra 2023 Back to School Customer survey results  
\*Terms, eligibility & exclusions apply. Visit Paypal website for more information.

**Let Kookaburra take care  
of all the details for you!**

Call us today **1300 766 997** or visit our website  
**[www.kookaburra.com.au](http://www.kookaburra.com.au)**



**Take the headache out of Back-to-School with Kookaburra's Student Packs and Bulk ordering options.**

## HOW IT WORKS

### Step 1

**Book an appointment** with a member of the Kookaburra sales team to discuss your Back-to-School requirements.

### Step 2

**Select the products & resources for your bulk order or Student Packs.** Don't know what to include? That's ok, with help from our sales team you'll be able to customise Packs specifically suited to your school. We can even utilise your existing Booklist as a base and build from there. Student Packs can comprise stationery, textbooks, novels, calculators, headphones, data storage, sunscreen, tissues, art & craft supplies and much more. Order everything from the one supplier - it couldn't be easier!

### Step 3

**Kookaburra completes all the administration** and set up of your Student Packs. All you have to do is review and approve – simple!

### Step 4

**Place the orders!** Orders can be placed by the school or parent/student on the secure online ordering website hosted by us. Kookaburra accepts Visa, Mastercard and Bpay.

### Step 5

**Choose a delivery method.** Packs can be delivered to the school or to the parent/students' home address. Delivery options have full track and trace capability.

### Step 6

**Packs are delivered.** That's it!

**Professional. Efficient. Customisable. Easy. Helpful. Flexible. Saves Time. Great Value.**

# ORDERING OPTIONS

## I. General Bulk School Order

### Bulk supply of Back-to-School items.

Schools purchase all the necessary items in bulk as a Back-to-School requisite or assemble a Pack for each Student. This option allows schools to order high-quality Back-to-School items in bulk at exceptionally competitive prices.

#### Key elements:

- School pays for the items.
- Items delivered to the school in bulk and can be packed in year or class allocations.
- School elects to either utilise items as a bulk requisite for the school **OR** arranges staff to pack into individual Student Packs for each Student.

## 2. Standard Compulsory Student Pack

### One pack per student – every pack the same, ordered by the school.

A customised Pack created by the school which includes all compulsory items for each student by class or year allocation. Packs can be distributed by the school or ordered online by the parent/student and delivered to the school or to the parent/students' home address.

#### Key elements:

- School chooses the items and creates a Standard Compulsory Pack specific to a year or class.
- Teacher ensures all students are equipped at the beginning of the year with all of the required resources.
- Standard Compulsory Packs eliminate the variations that occur when children are given a resource list and asked to purchase from various suppliers.
- Allows simplified purchasing and packaging for school administration and parents alike.
- Schools can order Standard Compulsory Packs packed individually to be delivered to the school **OR** the parent/student can order online on the Kookaburra website, for delivery to the school or to the parent/students' home address.

## 3. Elective Student Pack

### One Pack per student – every Pack is completely customisable, ordered online by the parent/student.

A list of elective items created by the school that can be purchased by the parent/student online. Packs can be delivered to the school or to the parent/students' home address.

#### Key elements:

- Parent/student selects items from a pre-determined list generated by the teacher or school.
- Kookaburra hosts a personalised online web portal and provides login details to the school.
- Parent/student logs in online and purchases items from the elective list and pays by credit card.
- Pack is delivered to the school or to the parent/students' home address.



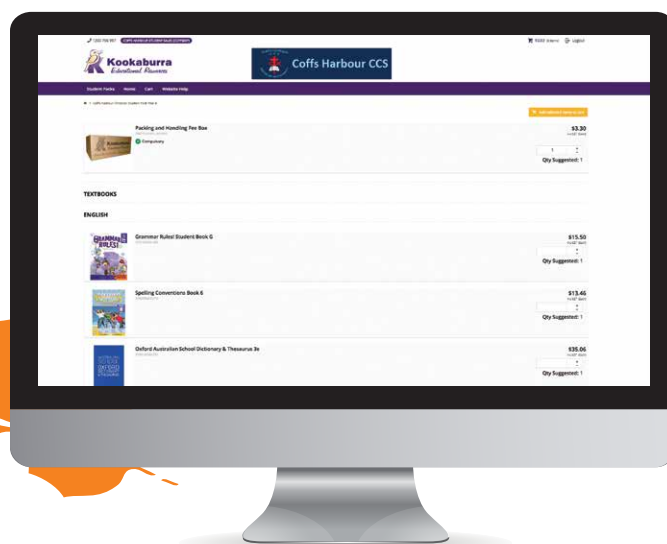
# INCLUSIONS

OPTIONS AVAILABLE	GENERAL BULK SCHOOL ORDER	STANDARD COMPULSORY PACK	ELECTIVE PACK
Free quotes	✓	✓	✓
Customised Packs (to suit needs of your school)	✓	✓	✓
School collates the Packs	✓		
Kookaburra collates the Packs		✓	✓
Delivered to the school	✓	✓	✓
Delivered direct to the parent/students' home address		✓	✓
School pays	✓	✓	
Parent/student pays		✓	✓
Compulsory items	✓	✓	
Elective items			✓
Personalised online web portal		✓	✓
Secure online ordering		✓	✓
Secure online payment (web hosted packs only)		✓	✓
Fundraising option		✓	✓

These are only a sample of the options available. Should you have additional requirements, please call us to assist.



Customised  
online ordering  
for your  
parents and  
students



If you are interested in booking an appointment, please contact Kookaburra on **1300 766 997** or email **support@kookaburra.com.au**  
We will have an Account Manager contact you as soon as possible to arrange a convenient time to discuss your Back-to-School requisites.

**Make this Back-to-School easy with Kookaburra. 100% Australian owned and operated.**